WHY RESEARCH?

Harshvardhan

PhD Candidate, Business Analytics and Statistics

University of Tennessee, Knoxville

November 16, 2021 | IIM Indore







FIVE YEARS AT IM INDORE

LEARNING, RESEARCH, AND FUN

Summer 2017: Research with Prof Pritam Ranjan on Near-singular Matrices (IGNOU!)

Term V: Research Methodology by Prof Ajit Phadnis

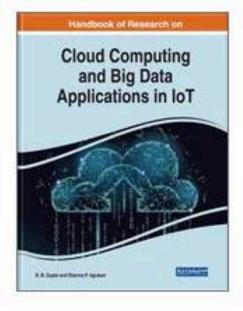
Summer 2018: Research with Prof Pritam Ranjan on Gaussian Models

Term VIII: CIS Research with Prof Rahul Nilakantan

MBA Year 1: Aspect Ratio Forecasting Challenge

MBA Year 2: Case Study on Invento Robotics





Statistical Modelling and Analysis of the Computer-Simulated Datasets

M. Harshvardhan, Pritam Ranjan

Source Title: Handbook of Research on Cloud Computing and Big Data Applications in IoT Copyright: © 2019 | Pages: 27 DOI: 10.4018/978-1-5225-8407-0.ch011

Abstract

Over the last two decades, the science has come a long way from relying on only physical experiments and observations to experimentation using computer simulators. This chapter focuses on the modelling and analysis of data arising from computer simulators. It turns out that traditional statistical metamodels are often not very useful for analyzing such datasets. For deterministic computer simulators, the realizations of Gaussian process (GP) models are commonly used for fitting a surrogate statistical metamodel of the simulator output. The chapter starts with a quick review of the standard GP-based statistical surrogate model. The chapter also emphasizes on the numerical instability due to near-singularity of the spatial correlation structure in the GP model fitting process. The authors also present a few generalizations of the GP model, reviews methods, and algorithms specifically developed for analyzing big data obtained from computer model runs, and reviews the popular analysis goals of such computer experiments. A few real-life computer simulators are also briefly outlined here.

Home > Applied Statistical Methods > Conference paper

The Evolution of Dynamic Gaussian Process Model with **Applications to Malaria Vaccine Coverage Prediction**

Pritam Ranjan 🖂 & M. Harshvardhan

Conference paper First Online: 14 April 2022

402 Accesses 3 Altmetric

Part of the Springer Proceedings in Mathematics & Statistics book series (PROMS, volume 380)

These publications boosted my PhD application significantly, even though I had no idea at the time how important they would be.

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SIVEY Publishing

Length: 15 pages Data source: Field research

Version: 2021-06-16

Subject category: Marketing

Published by: Ivey Publishing

Originally published in: 2021

Teaching note - Reference no. 8B21A019

Authors: M Harshvardhan; Bipul Kumar



RESEARCH AS A CAREER OPTION

WHY RESEARCH?

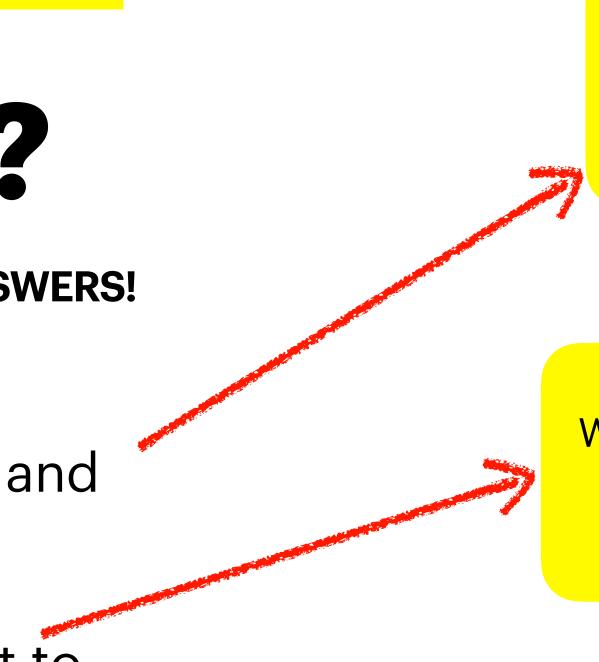
ASK INTERESTING QUESTIONS, GET INTERESTING ANSWERS!

Solution is pure and not driven by money

Let **Independence:** freedom to decide what to work on

Novelty: create methods instead of just applying them

Greatness: be the best in the "niche" world.



IS IT?

RESEARCH REQUIRES MONEY!

WORK ON WHAT OTHER RESEARCHERS FIND INTERESTING

> CREATING NOVEL METHODS IS HARD

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CONSTANT SOUL SEARCHING

WHY RESEARCH?

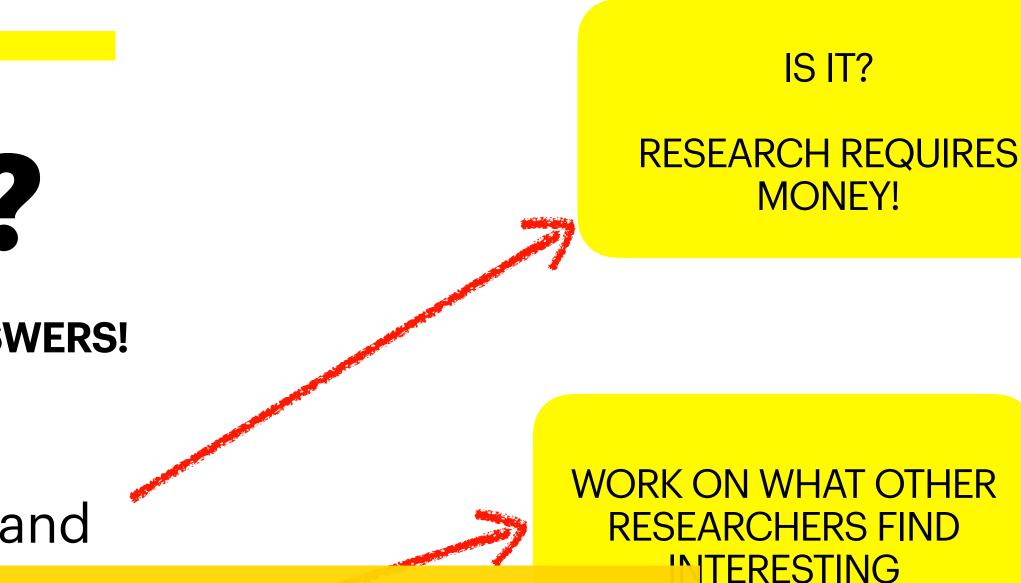
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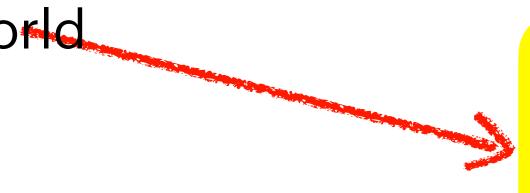
Solution Novelty: create methods instead of just applying them

Greatness: be the best in the "niche" world



Solution: Find your niche. For me, it is "Applied Machine Learning".

CREATING NOVEL METHODS IS HARD



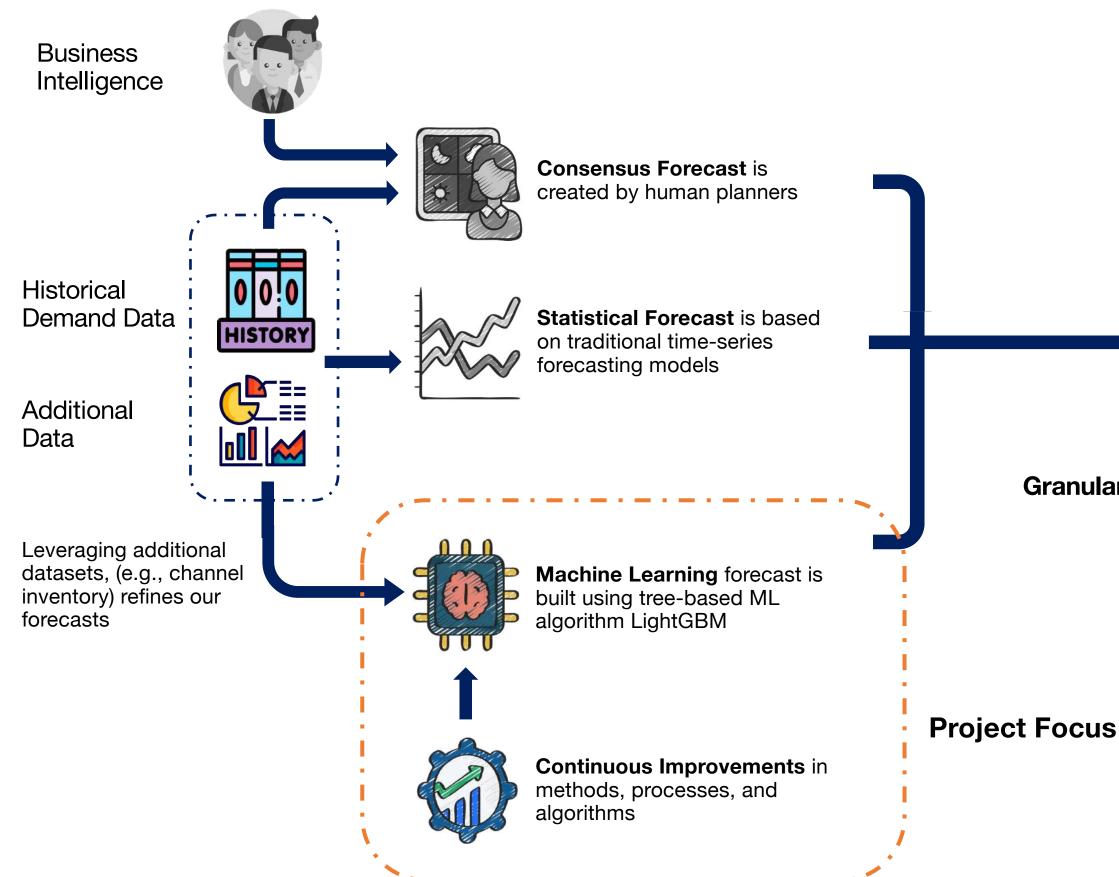
CONSTANT SOUL SEARCHING

THE REASON TO ENGAGE IN RESEARCH IS TO STRETCH YOUR BRAIN AND CAPABILITIES LIKE NEVER BEFORE

MYCURRENTWORK

Forecasting Demand using Machine Learning at HP

My Current Research (1)



Too much inventory leads to overage costs

Too much inventory leads to underage costs

Forecasts & Supply Planning



Printer supply strategy is aligned with forecasted demand

Granularity: Product (SKU), Country (GOC)

Key Challenges:

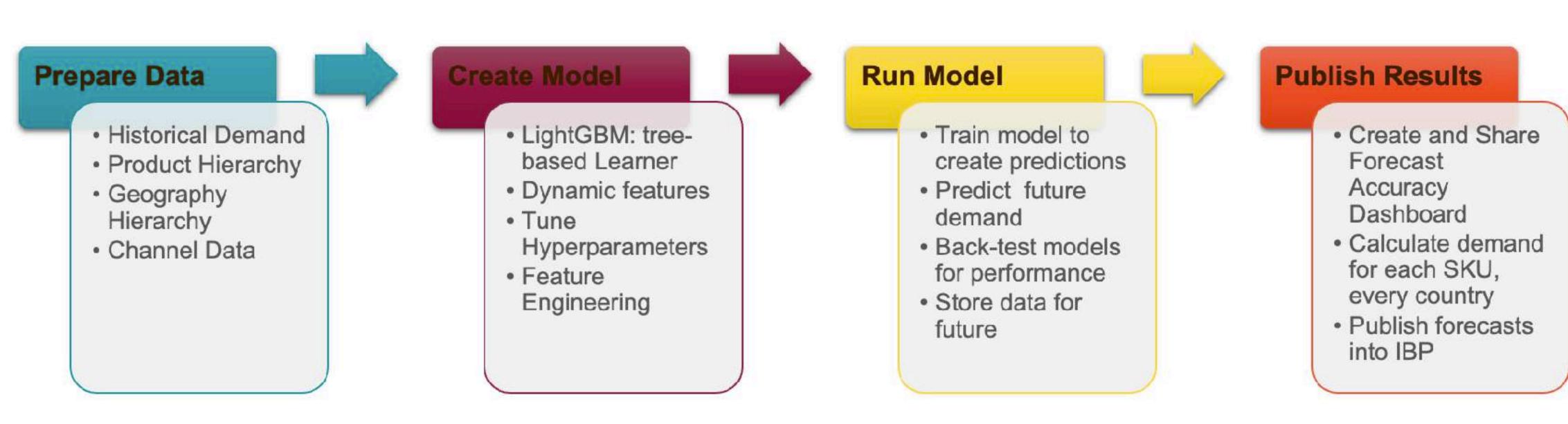
- More accurate forecasts
- Forecast adoption by planners
- Measuring impact of improved forecasts





Solution: Enterprise-level Forecasting Pipeline

My Current Research (1)

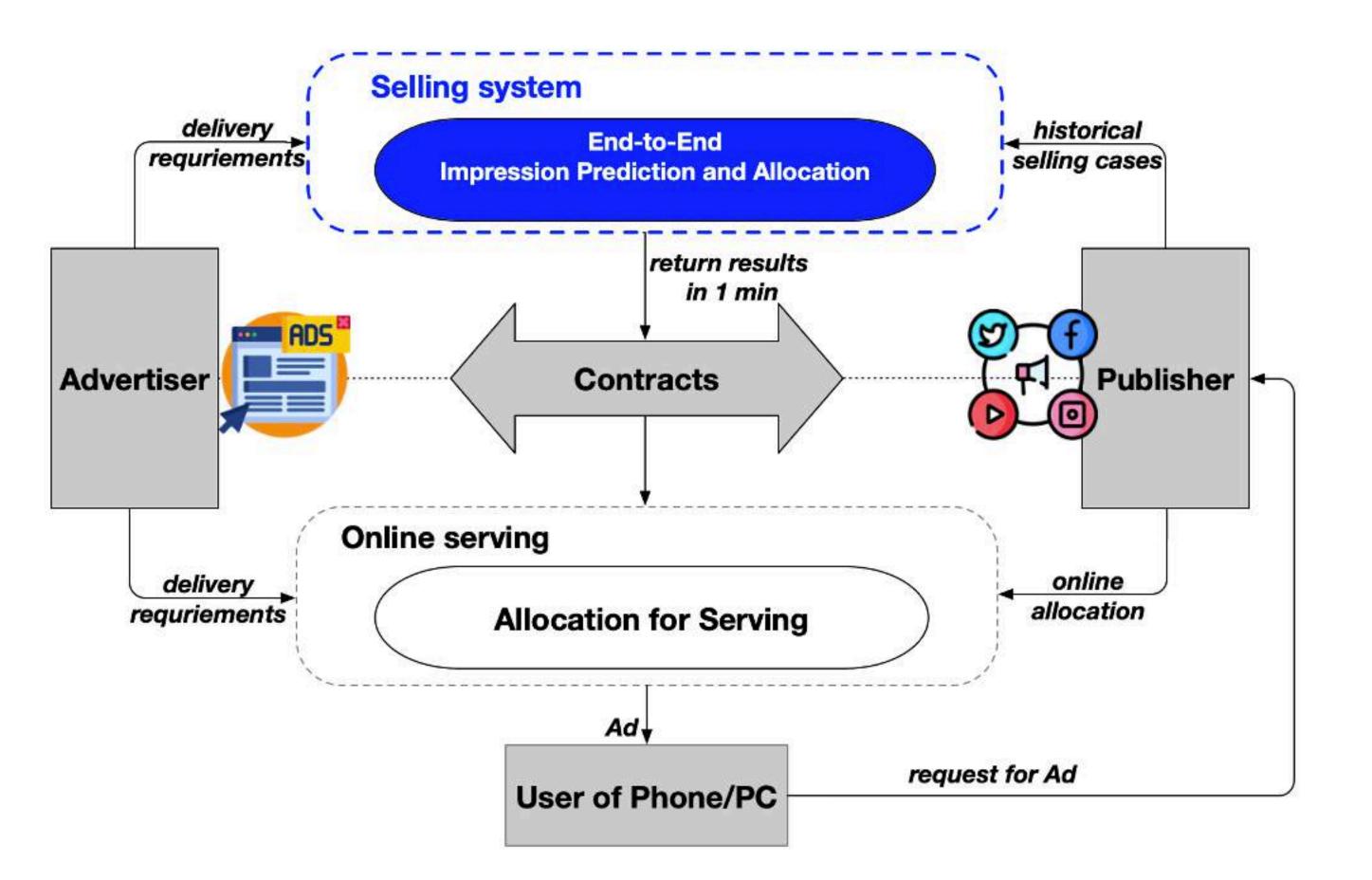






End-to-End Prediction and Allocation for Ads

My Current Research (2)



Details: https://www.harsh17.in/kdd2023/

Guaranteed Delivery Ads are ads measured on impressions, not clicks

There are existing contracts between publisher (Google/Amazon/Alibaba) and advertiser (Maruti Suzuki/Mahindra)

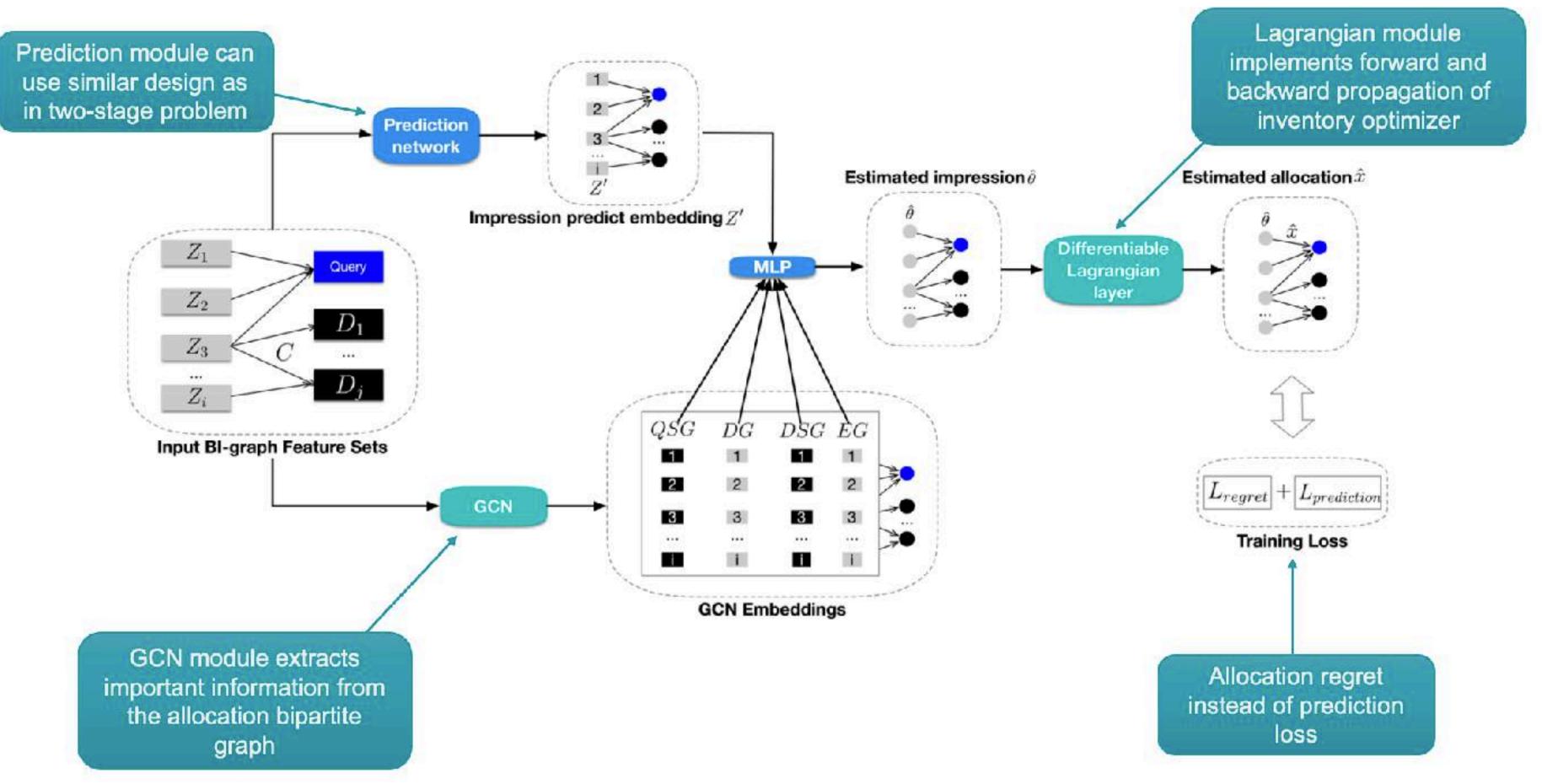
Objective: Maximize publisher revenue satisfying most contracts





Solution: Neural Langrangian Selling Model

My Current Research (2)



Details: https://www.harsh17.in/kdd2023/

*E*2 Alibaba





Research is FUN!





THANK YOU! **ANY QUESTIONS?**

Consider research as a career option if:

- You are genuinely curious
- Want to be an expert in something
- Value freedom over certainty

You can also reach out to me via:

- Email: <u>harshvar@utk.edu</u> or hvsc1708@gmail.com or <u>i16harshvardhan@iimidr.ac.in</u>
- Website: <u>https://www.harsh17.in/</u> 2.
- LinkedIn 3.

Sincere thanks to Prof Ajit Phadnis for giving me this opportunity.

