

## HARSHVARDHAN

University of Tennessee, Knoxville

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### EDUCATION

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**University of Tennessee, Knoxville** Knoxville, TN  
*PhD Candidate, Business Analytics and Statistics* 2021 – Present (Expected May 2025)

- Coursework: Time Series Analysis, Econometrics, Machine learning, Network Flow Optimization, Data Mining Methods
- Research: Forecasting, Inventory Optimization, Inventory Sizing, Machine Learning, Applied Statistics

**Indian Institute of Management Indore** Indore, India  
*MBA* 2019 – 2021

- Coursework: Strategic Management, Economics, Ethics, Marketing Research, Financial Analytics, Predictive Analytics

**Indian Institute of Management Indore** Indore, India  
*BA (Foundations of Management)* 2019 – 2021

- Coursework: Statistics, Development Economics, International Trade, Philosophy, Psychology, Sociology, SQL Databases

### EXPERIENCE

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**HP Inc.** Vancouver, WA  
*PhD Data Science Intern, Strategic Planning and Modeling (SPaM)* May 2022 – Present

- Forecasted demand for 10,000+ HP print products in 40 geographies using ML with Python with feedback from planners
- Awarded HP InternStellar Award (First Runner-up) for Best Internship Project in Technical Impact Category

**Aspect Ratio (Merck Global Centre)** Pune, India  
*Analyst* April 2021 – June 2021

- Developed inferential and forecasting models for Merck vaccines in EU and US markets using R and medical databases
- Initiated code standardization and automation efforts by building an internal SQL code-writing tool with R Shiny

**Tata Consultancy Services (TCS)** Chennai, India  
*MBA Summer Intern* May 2020 – July 2020

- Retained strong domain knowledge in the retail value chain, operations, technologies, point of sales and unified commerce
- Formulated a list of 20+ potential technology alliances by studying 500+ exhibitors at NRF Big Show over past three years

### SELECTED PROJECTS

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**Fortune-500 Biopharma Co.** US/EU Offices  
*Optimizing Safety Stock* January – May; September – December 2022

- Analyzed two years of inventory and demand data to recommend ordering policy improvements, including ROP changes
- Optimize safety stock levels by SKU and DC location, considering the benefits and cost of inventory reduction in practice
- Created differentiated safety stock plans with fill rates for SKUs classified based on order frequency and dollar volume

**CPG Co.** Greenville, NC  
*Optimizing Order Frequency* October 2021 – January 2022

- Investigated ordering behavior of 1000 customer locations for 400+ SKUs to minimize partial pallet orders over two years
- Designed framework for finding opportunity-rich customers by comparing pallet sizes with order frequency

**Invento Robotics** Bengaluru, India  
*Launching Humanoid Robot: Mitra Robot* July 2020 – January 2021

- Recorded case study of launching *Mitra* and *Mitri* with management decisions around price, sales channel, and promotions
- Product launch was incredibly successful; used by various agencies for marketing and assistance during COVID-19 pandemic

**Asar for India (Non-profit)** Remote  
*R Shiny Webapp* April 2021 – June 2021

- Coded an R Shiny app to produce aggregated population statistics at district or state levels for 200+ countries for researchers

**Open-Source Projects** Remote  
*Programming Contributions* January 2021 – Present

- Functional knowledge of Git, GitHub, GitHub Actions and other related tools with 2+ years of contribution experience
- Collected Indian ZIP codes into an R Package IndiaPIN; compiled utility functions and a ggplot2 theme as an R package garlic

### ADDITIONAL INFORMATION

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- **Technical skills:** Python (pandas, scikit-learn, cvxpy, LightGBM, FLAML), R (Tidyverse, Tidymodels, Shiny, R Markdown), SQL, Tableau
- Write a weekly newsletter, *Next — Today I Learnt About R*, on featured stories around data science and R programming
- Treasurer of newly minted INFORMS Student Chapter at the University of Tennessee Knoxville from 2021 to Present
- Enjoy hiking, trekking, biking, kayaking, rafting, parasailing, scuba diving, sky diving and other adventure sports
- Citizen of India; Fluent in English, Hindi and elementary German